



BUY FROM BEACON

THE PARTNER TO WORLD CLASS VMI DISTRIBUTORS

At Beacon we understand that you have specific needs and objectives when it comes to operating your business. After learning how your company operates, we will customize a program to meet your unique requirements.

Ship to Stock Program

Beacon is an extension of your quality department by providing complete documentation for every lot through our extensive in-house product validation procedures. We take full responsibility for our products and inspection process so parts can go directly into your inventory without the need of further inspections.

- Cut costs and save time by eliminating the need for receiving and duplicate quality inspections
- Product available for immediate use
- Certifications, inspection reports, and performance test results on every shipment including retained samples and test plates are available for a minimum of three years

Price Management Program

Beacon saves you time and resources associated with your procurement process by establishing contract pricing for all our catalog items.

- Price stability for an agreed upon period of time
- Cut time associated with tactical sourcing
- Improve operational efficiencies by removing steps from your procurement practice

Consignment Program

Reduce your costs associated with carrying inventory plus any additional hidden parts management expenses. Beacon allocates inventory at your warehouse until you request a release for parts, giving you the flexibility to meet demand.

- Reduce capital investment tied to your inventory carrying costs
- Decrease your risk of shortages and stock outs and keep inventory moving
- Consistent pricing that is unaffected by fluctuating market conditions

VMI Support Program

Beacon supports your VMI programs by creating an inventory management plan that is specific to your demand through the sharing of information. Your parts will be in stock and available when needed.

- Greater responsiveness to your customers, higher fill rates, and faster inventory turns
- Reduce procurement costs with contract pricing and improved product availability
- Receive the best overall value for our products and services
- A strong and mutually successful partnership



A QUALITY DRIVEN COMPANY FORMING THE FUTURE

beaconfasteners.com

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